Adverse Effects, Adherence and Cost–Benefits in Glaucoma Treatment

Philippe Denis

University Professor, Hospital Consultant and Head, Ophthalmology Department, Croix-Rousse Hospital, Lyon

Abstract

Intraocular pressure (IOP)-lowering eye drops can prevent glaucoma progression and hence preserve vision, but adherence may be inadequate in as many as 59 % of patients. Improving medication adherence is crucial for effective glaucoma control and represents a major challenge for physicians. Poor adherence, adverse events, poor health literacy and dissatisfaction with treatment are interrelated as well as being important risk factors for disease progression. Some adverse events may also reflect irreversible ocular damage with serious long-term consequences, including worsened outcomes following filtration surgery. Current treatment guidelines call for interventions that can maintain visual function and quality of life at a sustainable cost, including non-financial costs such as inconvenience and adverse events. Accumulating evidence suggests that the choice of first-line therapy is a leading determinant of long-term outcomes and economic costs. Effective early treatment that prevents or delays glaucoma progression could halve the long-term costs of disease management. Selecting an effective and well-tolerated IOP-lowering formulation is thus a vital first step to achieving effective disease control for the patient’s lifetime. A holistic approach to patient management should comprise a straightforward regimen including effective and well-tolerated drugs (and excipients), combined with patient-centred communication to optimise disease understanding. Available data suggest that addressing all known causes of non-adherence from the start may prove to be the best strategy for managing glaucoma. Ongoing research offers potential drug delivery technologies that could increase patient adherence while improving efficacy and decreasing adverse effects and, ultimately, maintaining vision for glaucoma patients. Until these innovations are introduced, we can only choose the best options currently available.

Keywords

Glaucoma, compliance, benzalkonium chloride, preservative, intraocular pressure

Controlling intraocular pressure (IOP) has proven efficacy in preventing glaucoma progression and remains central to disease management. Reducing IOP prevents or delays the onset of open-angle glaucoma in patients with ocular hypertension and slows progression among those with open-angle glaucoma.

Medication can preserve visual function long term, but poor adherence is a major issue affecting around 22–59 % of patients. Barriers to adherence fall into four main categories:

- situational/environmental factors, such as travel or variation in routine;
- medication regimen, such as adverse effects or complexity;
- patient factors, such as skill in application and memory; and
- provider factors, such as communication and satisfaction with care.

Physicians can influence adherence strongly via two of these categories: medication regimen and provider factors.

There is a shift away from a goal of maximum efficacy in glaucoma management – that is, achieving the strongest IOP reduction possible – and towards optimal effectiveness – that is, sufficient IOP reduction to preserve visual function while minimising adverse effects, inconvenience and economic costs. This more pragmatic approach acknowledges the impact of adverse effects and adherence on efficacy and offers an opportunity to improve outcomes without increasing costs.

This article reviews the influence of factors such as adverse effects on adherence and how this affects efficacy and hence glaucoma progression, before discussing how clinicians can apply their growing understanding of these factors to optimise patient outcomes in a cost-effective way.

Assessing Non-adherence in Glaucoma

Adherence, as defined by the European Glaucoma Society, has two components: compliance and persistence. Compliance describes taking a medication as directed, with the correct dose, administration technique and dosing intervals. Persistence refers to the continuity of treatment, which may be measured by the number of prescription refills over a period of time. It is well known that adherence in glaucoma is poor, even in patients who are aware that their medication usage is being monitored.
Adherence is uniformly a problem in glaucoma since the disease is asymptomatic until the very late stages, and because treatment prevents further vision loss but does not result in any perceptible improvement in visual status. Thus, there is little positive feedback to encourage adherence, and issues such as adverse effects, difficulty administering eye-drop medications and cost are also limiting factors for good adherence to treatment in most countries. A poly-drug regimen can also result in diminished effectiveness through the wash-out effect, in which multiple eye drops administered without proper spacing between them can lead to wash-out of earlier medications by later medications, before optimal ocular penetration has occurred.

The association between patient satisfaction and treatment compliance, or at least intention to or persistence in taking medications, has been documented. Specifically, glaucoma patient satisfaction with treatment has been demonstrated to be a key driver of compliance. In a representative sample of patients treated with an IOP-lowering therapy, some associations were found between burning and stinging, vision-related quality of life and compliance. Patients with reported adverse events frequently missed instillation. The relative convenience and adverse effect profiles of therapies may be additional important factors in treatment decision making. More complex medication dosing schedules have been shown to negatively impact adherence in glaucoma patients.

Quantifying non-adherence, and assessing the contribution of different factors, can be problematic using conventional study designs. The prevalence of self-reported non-adherence to glaucoma medication is high (27.3 % according to a Dutch survey), but may actually underestimate true non-adherence over time. Randomised controlled trials can achieve strong internal validity (an unbiased estimate of difference between groups); however, their external validity (applicability to everyday clinical practice) can be limited because enrolling onto a trial may influence patient behaviour. This is particularly relevant when assessing adherence, which is likely to improve when patients know that they are under observation. Multiple obstacles to adherence have already been identified, including poor education, lack of motivation, forgetfulness, drop application and age differences. Motivation for adherence is also determined by fear of blindness and a faith in drop efficacy. Non-adherence may also be attributable to poor eye-drop application technique by older patients.

We have developed a specific methodology both to assess medical outcomes over time and to identify factors that influence these outcomes. An initial study recruited 127 representative patients with primary open-angle glaucoma (POAG), normal-tension glaucoma or ocular hypertension via a randomly selected list of ophthalmologists. Disease progression, defined as a deterioration of optic nerve head and/or visual field within 2.5 years of initial diagnosis, occurred in 12 patients (9.5 %) during a mean follow-up of 2.4 years, but was not linked to any of the main clinical characteristics except time since diagnosis. However, there were significant correlations between disease progression and adverse effects or dissatisfaction with treatment (see Figures 1 and 2). Disease progression was 3.3-fold higher in patients who experienced adverse events and 2.4-fold higher in patients who were dissatisfied with treatment. The study also linked treatment changes to disease progression, with an 8.7-fold increase in progression after one change (22.6 %) and a 17.7-fold increase after multiple changes (46.2 %) compared with patients who stayed on the same treatment throughout the study follow-up (2.6 %). Patients with disease progression appeared to have more changes in treatment and adverse events and they were also more likely to have complained about being unhappy with their treatment.

Role of Treatment Adverse Effects
Adverse effects of topical hypotensive therapy for glaucoma, such as conjunctival hyperaemia, discomfort and itching, are a leading cause of non-adherence.

An analysis of 36 randomised controlled trials that included 17,511 patients identified adverse effects as the most common cause of withdrawals: 945/2,060 (46 % of withdrawals) compared with 197/2,060 (10 % of withdrawals) for inadequate IOP control. About one in 20 patients (5.4 %) withdrew overall owing to adverse effects. Survey results confirmed the impact of adverse effects on adherence in ‘real life’ as well as in clinical trials. Adverse effects of topical glaucoma treatment correlated with vision-related quality of life, treatment satisfaction and adherence to therapy.

Prostaglandin analogues (PGAs) are widely used and are recommended as first-line therapy by national and international guidelines such as the European Glaucoma Society and the UK’s National Institute for Health and Clinical Excellence. Studies have demonstrated that PGAs can control IOP with acceptable tolerability; patients are more likely to experience hyperaemia but less likely to have respiratory adverse

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**Figure 1:** Kaplan-Meier Plots Representing Time to Optic Nerve Head and/or Visual Field Deterioration According to Adverse Effects (Wilcoxon Test)

**Figure 2:** Kaplan-Meier Plots Corresponding to Time to Optic Nerve Head and/or Visual Field Deterioration Based on Patient Dissatisfaction with Antiglaucoma Treatment (Wilcoxon Test)
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Figure 3: The Incidence of Ocular Symptoms in Different Patient Groups

A: Patients who switched from preservative-containing to preservative-free antiglaucoma medications. p<0.001 for all comparisons.

B: Patients who decreased their exposure to preservative-containing antiglaucoma medications.

Some localised adverse effects of glaucoma therapy may reflect progressive and partially reversible major ocular surface changes, including subconjunctival fibrosis, increasing the risk of failure of further glaucoma surgery. The adverse effects are significantly less common with preservative-free preparations compared with standard preservative-containing eye drops. Clinical research has also shown that adverse effects are significantly less common with preservative-free preparations compared with standard preservative-containing eye drops. Large-scale epidemiological studies have reported higher frequencies of all recorded symptoms and signs of irritation (palpebral, conjunctival and corneal) in patients using preservative-containing versus preservative-free preparations. A cross-sectional study including 9,658 patients in four European countries found that all symptoms were more than twice as common in the group using preservative-containing treatments: 48 versus 19 % had discomfort or pain during instillation; 48 versus 20 % reported stinging or burning; 42 versus 15 % experienced foreign body sensation; and 35 versus 16 % had dry eye sensation in preservative-exposed versus preservative-free groups, respectively. A similar cross-sectional study in 4,107 patients revealed similar results, for example discomfort upon instillation in 43 versus 17 %. Both studies also showed that eliminating or reducing preservative exposure dramatically reduced symptom frequency (see Figure 3).

Cost-effectiveness

A number of groups have attempted to map cost-effectiveness in a variety of glaucoma populations. As would be expected, the resource consumption associated with this chronic disease demonstrates greater medical effort as disease severity worsens. Increased medical effort is prompted by physicians in order to slow progression of the condition, but it is also driven by patient concerns. Glaucoma therapy is cost-effective compared with no treatment; however, simulation models are inconsistent regarding when to treat ocular hypertension and comparing different therapeutic interventions. However, health policy involves the investment of public resources,
and cost-effectiveness analyses for POAG screening may be weighted by the degree of uncertainty regarding whether glaucoma screening can be effectively and reliably achieved.

Glaucoma treatment should aim to maintain visual function and vision-related quality of life at a sustainable cost (including adverse effects and inconvenience, as well as financial costs), according to European guidelines. A growing range of treatment options, combined with finite resources, means that cost-effectiveness is an increasingly important consideration. There has been an historical shortage of high-quality health economics data in glaucoma, but several studies have aimed to address this lack in recent years.

### Intraocular Pressure-lowering Medications

A study of long-term resource use in 194 patients with glaucoma in four European countries (France, Germany, Italy and the UK) revealed a significant linear increase in direct ophthalmology costs with worsening disease severity, estimated at €455/person-year at disease stage 0 versus €969/person-year at disease stage 4 (see Figure 4). The number of glaucoma medications (at least 42 % of direct costs, assuming full adherence) increased linearly from disease stage 0 to 5. There was a linear rise in the number of ophthalmologist visits per person-year as disease stage worsened. Survey data have also shown that patients may visit their ophthalmologist more often if they are dissatisfied with treatment, with 3.5 visits/year versus two visits/year for dissatisfied versus satisfied patients. Traverso et al. concluded that effective disease control was the most cost-effective approach, with potential cost savings of 30–50 % for preventing progression from disease stage 0 or 1 to stage 4 or 5.

More recent studies have identified treatment changes as a major contributor to rising costs. Danish registry data on 27,380 patients who began antiglaucoma therapy between 2002 and 2007 revealed that, after a mean 2.4-year follow-up, only 37 % were still using their original treatment regimen. A further 21 % had switched therapy once, while 43 % had experienced three or more treatment changes. Medication accounted for 61 % of initial direct healthcare costs in this study, but fell to 51 % after three treatment changes while other costs increased. Annual costs of ophthalmologist visits, for example, increased from an initial €110 to €239 in patients on their third or 5.45 There was a linear increase in direct ophthalmology costs with worsening disease severity, estimated at €455/person-year at disease stage 0 versus €969/person-year at disease stage 4 (see Figure 4). The number of glaucoma medications (at least 42 % of direct costs, assuming full adherence) increased linearly from disease stage 0 to 5. There was a linear rise in the number of ophthalmologist visits per person-year as disease stage worsened. Survey data have also shown that patients may visit their ophthalmologist more often if they are dissatisfied with treatment, with 3.5 visits/year versus two visits/year for dissatisfied versus satisfied patients. Traverso et al. concluded that effective disease control was the most cost-effective approach, with potential cost savings of 30–50 % for preventing progression from disease stage 0 or 1 to stage 4 or 5.

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Another recent publication reported rising costs with medication changes, and concluded that effective and well-tolerated initial treatment was the most cost-effective approach to glaucoma management. A 10-year Markov model based on the UK health system and populated with data from 93 studies revealed only small differences in rates of failure to control IOP for first-line monotherapy using different PGAs. However, reduced hyperaemia led to prolonged treatment in one group and 10-year cumulative costs were lowest despite higher drug acquisition costs versus the alternative PGAs. Drug costs accounted for just 8–13 % of total costs of glaucoma in this model, which included costs of outpatient visits, surgery and indirect costs of low vision, such as care for a blind or partially sighted patient.

A novel analysis of data for 1,816 patients, taken from the UK General Practitioner Research Database, also concluded that the most durable treatment sequence was the most cost-effective. This analysis linked the most persistent treatment sequence with lower monthly costs of drugs, consultations and total monthly costs compared with alternative treatment sequences. The most cost-effective treatment sequence started with a different first-line PGA to the above study, but the results were consistent in that they linked treatment persistence with cost savings.

The first prospective study of long-term costs and outcomes of PGA treatment in clinical practice reported a four-year follow-up of 467 patients with POAG or ocular hypertension who were starting first- or second-line PGA treatment for insufficiently controlled IOP. The results linked PGA therapy with very little progression over four years, and 52 % of patients remained on their initial treatment throughout the study. There was no overall increase in treatment costs despite the relatively high acquisition costs of PGAs. The authors estimated that the costs of surgery and consultations had fallen by around 70 and 34 %, respectively, with increased use of PGAs. Both baseline IOP and treatment switches were linked to increased healthcare costs.

First-line PGA therapy appeared to be significantly more effective than initial treatment with a beta-blocker, providing more days of IOP control primarily owing to the longer time until initial treatment failure.

There is also evidence that, while screening of the general population may not be cost-effective, screening of at-risk groups including the elderly and those with a family history of glaucoma may be cost-effective. Since models estimate that the lifetime cost of ocular hypertension is higher than that of glaucoma, with the social costs of each disease not being compared, first-line use of the most effective therapy would reduce medical and social costs.

### Cost Implications of Laser Trabeculoplasty

A case–control analysis of 1,145 patients with POAG who underwent laser trabeculoplasty (LTP) versus 2,290 matched controls linked this procedure with increased total healthcare and ophthalmology-related charges during the following 12 months. Non-pharmacy charges increased by US$4,641 following LTP compared with a US$1,293 increase in control patients, and ophthalmology-related charges increased by US$1,364 following LTP compared with just US$30 in controls. Twice as many patients underwent cataract surgery in the 12 months after LTP compared with the previous 12 months (50 % vs. 24 %), compared with no increase in the control group. Repeat LTP appeared to be a major driver of increased costs following LTP: 507
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Figure 5: Self-reported Glaucoma Education and Adherence According to Health Literacy (%)

Data taken from Juzych et al., 2008.49

Health literacy (Rapid Assessment of Adult Literacy in Medicine [REALM] score) was the only factor that predicted the number of medication refills requested over six months in a study of 197 patients with glaucoma.50 There was no link between refill rates and age, gender, race or level of education in this study.44 A cross-sectional study of 204 patients with established glaucoma also linked poor health literacy with both a lack of glaucoma education and worsened glaucoma outcomes (see Figure 5)49. Patients with poor health literacy had higher rates of missed appointments and missed eye drops (see Figure 5)47 Glaucoma worsening was also increased in patients without glaucoma education.47

There is evidence that supplementary education for physicians and patients can improve patients’ disease understanding.47-50 In one study, physicians asked over twice as many questions about adherence per visit (10.1 versus 4.1), and more than four times as many visits included questions about adherence after training compared with before training (82 versus 18 %).49 While combined fixed therapies and preservative-free topical treatments should also improve adherence and quality of life by simplifying instillation and tolerance of eye drops, physicians should give clear and precise information about the expected benefits of the therapy, the disease and its risk of progression.51

Another study has demonstrated that formal education sessions can significantly improve patients’ understanding of glaucoma: the mean number of correctly answered glaucoma questions increased significantly and was sustained at 10 months of follow-up (3.81 correct answers pre-session versus 5.26 10 months after the session).49

Useful guidance has been provided, including optimal use of evidence-based clinical guidelines for treatment and keeping the therapy plan straightforward and tailored to patient needs and preferences. It is important to recognise early in the treatment plan the possible obstacles to compliance and persistence and plan interventions accordingly. Progression of disease and quality of life should be monitored and timely additional interventions instituted as needed.44

Comprehension of the disease generates commitment, which in turn produces adherence to treatment. It is thus critical to address patients’ concerns and beliefs about glaucoma and ocular hypotensive therapies. Well-tolerated medical treatments should be used, as the higher the frequency of adverse effects, the greater the number of missed instillations. The amount of instillations per day should be reduced, as the more complex the regimen, the higher the frequency of missed instillations.4

Discussion

The management of glaucoma remains a clinical challenge. Treatment is currently limited to risk factor changes in the form of reduction of IOP. IOP-lowering has been shown to be effective in reducing the risk of both the development and progression of glaucoma, at all the stages of the disease. There remains significant unmet need in the glaucoma therapeutic arena. Tolerability is crucial for sustained adherence and should be a prime consideration when prescribing IOP-lowering medication. Choosing a preservative-free formulation is a relatively simple way to reduce some adverse effects such as hyperaemia. As more data come to light underscoring the potential detrimental effects of chronic BAK exposure to the ocular surface, the role of preservative-free IOP-lowering formulations continues to expand. Preservative-free formulations of several antiglaucoma drugs are also available.
Effective glaucoma management calls for a holistic approach to optimise lifelong outcomes. Treatment selection should take account of long-term effectiveness, acknowledging that the initially most cost-effective choice may not prove to be the most effective over time. Prolonged efficacy demands sustained adherence, but achieving good adherence means overcoming barriers such as adverse effects and poor disease understanding.

Practical strategies to maximise adherence include selecting a simple regimen with clear instructions, and physicians should ensure that patients understand their disease and its treatment sufficiently to encourage good adherence.

Future Developments

Several novel medication delivery systems are in development with the goal of improving adherence as well as improving pharmacokinetics by delivering a continuous small dose. For example, a surgically implanted programmable mini-pump offers the potential for long-term drug delivery directly inside the eye. Another option under investigation is to deliver IOP-lowering drugs via hydrogel contact lenses. Preliminary evidence suggests that this is a feasible method of antiglaucoma drug delivery. These novel technologies are designed to improve clinical efficacy by providing many delivery alternatives and can manage IOP for several periods. Another crucial unmet need in glaucoma management is the development of therapies that work independenly of IOP reduction, namely by neuroprotection or neurodegeneration. Glaucoma is a multifactorial optic neuropathy, and elevated IOP is only one cause of optic nerve damage. Many glaucoma patients lose vision despite an apparently normal IOP and there is no specific IOL level below which one is safe from glaucoma. Neurotrophic factors have shown ocular neuroprotective activity in animal models and could prove valuable for patients whose glaucoma continues to progress despite IOP reduction. However, conventional oral or eye-drop formulations are unsuitable for these agents, so their neuroprotective potential depends on the development of specialised delivery methods that can supply the medications in a continuous, restricted manner to the retina and optic nerve. Medication delivery systems may improve efficacy, decrease adverse effects, increase patient adherence and, ultimately, maintain vision for glaucoma patients.

Insufficient compliance may lead to disease progression through under-treatment and also by introducing IOP variability throughout the day. Therefore, short-term and long-term IOP fluctuations may be a significant risk factor for disease progression. The ability to deliver IOP-lowering therapy at a steady state over periods longer than 24 hours is needed, and may directly improve compliance. The ideal solution would be a sustained-release delivery device that would offer steady-state pharmacokinetics and obviate daily adherence. Some subconjunctivally or intravitreally injected implants, loaded with antiglaucoma drugs, are currently under development.

Conclusion

Public health decisions in glaucoma therapy should take a broad economic view incorporating the lifetime duration of the disease. There remains a position within and outside the healthcare system for therapeutic innovations with potential economic consequences that bring high added value to patients.